October 202014

Attendees: Jordan Hlina, Dave Glynn, Vice Lowen, Marti Redman, Catherine Damarchi, Mike Damarchi, Krista Jones, Nicole Dunford, John Polland

Call to order time 6:39pm by Dave Glynn.
New Business:
June/July long weekend Tournament, more information to come volunteers will be needed. Minors, we host,
Krista was motioned into VP by Nicole Dunford and second by Marti

## Executive Positions:

President- Dave Glynn
Vice President- Krista Jones
Secretary- Nicole Dunford
Treasurer- Catherine Demarchi
Registrar- OPEN
Player Agent- Tracy Zeisberger (Open)
Concession- Marti Redman
Paid Staff Coordinator- OPEN
Volunteer Staff Coordinator- Marti Redman
Purchasing Consumables - OPEN
Purchasing-Heather Stretch and Stacey Peljhan
Umpire in Chief- OPEN
Assistant Umpire in Chief- OPEN
Uniforms-Niki Post
VP Facilities - OPEN
Safety/Equipment- OPEN
Sponsorship- Niki Post
Website- Morley Wittman
Scheduling - Morley Wittman
Coordinator Positions:
Blastball- Carol Lewis
TBall-OPEN
Mini Minors-OPEN
Minors-OPEN
Majors- Mike Demarchi

## Extra Volunteers-

Coordination Manuals -
For members to a volunteer position, available online.
Manuals for Coaches by each division.
Executive positions with job descriptions.
Available on line- Open and read.
Treasurer:
Expenses for 2013/14
Concession had a beneficial year.

## Tournament in June/July long

Umpires supplied
Fencing is $\$ 600-\$ 800$
Two Diamonds being used
Trophy Costs (first and Second place only)
GIC 1 year up October 20th - roll back in? Approx. value over $\$ 6 \mathrm{k}$

Profit for 2013/14 approx. \$5-6K - discuss saving for batting cage? Pitching mound?

## Gaming Account:

Practice Pitching Mount, Clean up of Batting Cage, maintenance
Dave will be looking into the mounds, Tower Fencing? New wood around the bottom of the fence. Vince is planning a work party.
Parks - Capital, look into if Central Saanich will budget the pitching mound.

Equipment Account: New Batting Cage Balls are needed
Tournament Team Catching Gear

## Budget 2014/15:

Catherine will make the minor changes to the 2015 Budget and I will attach with minutes.

Marti has motioned to accept the budget, with minor adjustments agreed upon, second by Krista Jones.

## Uniforms:

Need to know what players cheques I can shred for uniform and volunteer deposits
Uniforms, we need to have a discussion with Niki so that we know what to expect in terms of numbers and what style etc. And where to proceed with discussions. There is $\$ 14,000$ dollars of grant money sitting at Home Town.

Purchase of new uniforms URGENT for 2014/15 - HomeTown has our \$14k on hold

## Registration-

Advertising: Purchase marketing, ads in Panorama brochure.

Visiting the schools, flyers with registration
Auto mailing? See how much it costs, flyers to each mailbox.

Printing cost $\$ 588$ into newspaper.

Email flyers to families of preschools.

Less and less kids are registering with ball in general.

Fees - Same as previous year (2014)
On-line registration - figure out how to, hook up with "Point Street", to link into our website, for registration.

Onsite Registration when the Clinics begin.

AAA sports consultants, to help with coaches and players.
Closer to beginning of the season. I will email the consultants to find cost availability, what they have to offer.

Registration Dates: Feb 7-8, 14-15 2015, possible addition dates (clinics etc)

## Concession:

Stacey will help set up concession but continue in a reduced capacity this year.

We have three staff graduated so we will need to hire replacements.

Staffing costs

## Clinics -

Coaches, Umpire, Winter ball clinics, Pre-season clinics, etc Who, where, when how to advertise, Krista

Book Clinics: Krista Jones will go through school district
Wednesdays: Jan 14,21,28, Feb 4,11,18,25 March 4, spring break. 6-7pm younger(ages 5-9), 7-8pm Older children (9-12).
Adding coaches, Pitching coach,

## Parks Ranger:

Key assignment, figure out to RE key, or find all the keys?

## Secretary:

Players and Agents:

## Maintenance:

Batting cage clean up party with Vince, fixing the base of the fence.

Practice Pitching mound

Coordinators:
Meeting Dates For coming season-

December 12015 630-830 at the Clubhouse.

Adjourn meeting time 810pm by Dave, Second by Catherine

|  | $\begin{aligned} & \hline \text { ACTUAL } \\ & 2011 / 12 \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { ACTUAL } \\ 2012 / 13 \\ \hline \end{array}$ | $\begin{aligned} & \hline \text { ACTUAL } \\ & 2013 / 14 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { BUDGET } \\ & 2014 / 15 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Income: |  |  |  |  |
| 50/50 Sales | 2,691.08 | 1,229.00 | 2,126.00 | 2,000.00 |
| Grant Uniform Income |  |  |  | 14,000.00 |
| Concession Income | 23,140.56 | 18,184.20 | 16,145.60 | 16,000.00 |
| Interest | 102.64 | 86.80 | 97.42 | 100.00 |
| Registration Fees/vol exemp | 14,615.00 | 15,600.00 | 9,962.62 | 9,500.00 |
| Sponsorship Income/challenger | 21,422.00 | 19,796.00 | 12,760.00 | 12,000.00 |
| Tournament Clothing Income | 2,262.20 | 2,489.00 | 1,735.00 | 1,500.00 |
| Total Income | 64,233.48 | 57,385.00 | 42,826.64 | 55,100.00 |
| Expenses: |  |  |  |  |
| Advertising | 302.18 | 505.96 | 588.69 | 500.00 |
| Amortization | 4,097.00 | 3,451.24 | - |  |
| Buidling Maintenance | 804.32 | 153.89 | 214.42 | 250.00 |
| Clinics and Training | 842.56 | 240.80 | 592.20 | 600.00 |
| Clothing | 1,270.64 | 1,994.41 |  | 1,500.00 |
| Concession: |  |  |  |  |
| Equipment | 658.35 | 548.68 | 91.88 | 250.00 |
| Food | 14,094.38 | 10,872.56 | 7,756.66 | 8,000.00 |
| Labour | 4,432.63 | 3,684.51 | 3,427.70 | 3,500.00 |
| License/Permit | 100.00 | 50.00 | 50.00 | 50.00 |
| Supplies | 1,373.23 | 224.47 | 140.09 | 250.00 |
| Sub total concession | 20,658.59 | 15,380.22 | 11,466.33 | 12,050.00 |
| Equipment | 2,430.67 | 2,561.39 | 681.23 | 2,000.00 |
| Field Maintenance \& Supplies | 2,029.35 | 420.95 | 14.87 | 500.00 |
| First Aid | 836.40 | - | - | - |
| Gaming 50/50 | 10.00 | 22.36 | 1,063.00 | 1,000.00 |
| Gaming Expenses | 39.20 | 32.36 | 53.85 | 55.00 |
| Gifts | 75.00 | 50.00 | 688.00 |  |
| Insurance | 1,083.00 | 1,872.00 | 1,822.00 | 1,850.00 |
| Legal Fees | 354.08 |  | 327.58 | 350.00 |
| Little League Fees | 3,060.00 | 3,132.88 | 1,846.00 | 1,900.00 |
| Meeting Expenses | 793.72 | 160.78 | 109.31 | 250.00 |
| Miscellaneous | 295.00 |  | 237.24 | 250.00 |
| Office | 323.39 | 784.29 | 289.96 | 300.00 |
| Opening Ceremonies | 988.11 | 524.80 |  | 500.00 |
| Photographs | 1,572.48 | 1,444.80 | 1,128.96 | 1,200.00 |
| PO box rental/postage | 688.07 | 841.83 | 430.50 | 500.00 |
| Rentals | 496.44 | 60.48 | 628.95 | 500.00 |
| Sponsorship banners | 1,573.41 | 3,130.00 | 1,002.40 | 1,000.00 |
| Travel | 825.20 | 641.80 |  | 500.00 |
| Tournament Uniforms/trophies | - |  | 3,091.85 | 4,000.00 |
| Trophies | 3,350.56 | 2,324.11 | 1,613.79 | 2,000.00 |
| Umpires | 2,829.25 | 1,823.00 | 2,052.00 | 2,000.00 |
| Uniforms/new uniform grant | 10,863.24 | 7,404.02 | 3,194.10 | 17,200.00 |
| Hydro | 990.87 | 1,105.34 | 1,016.36 | 1,200.00 |
| Telephone | 678.78 | 582.10 | 632.99 | 650.00 |
| Website | 728.74 | 202.28 | 425.94 | 500.00 |
| Total Expenses | 64,890.25 | 50,848.09 | 35,212.52 | 55,105.00 |
| Net Income: | 656.77 | 6,536.91 | 7,614.12 | 5.00 |
| We have a GIC worth \$ |  |  |  | 6,384.50 |
| Our Gaming Account has \$ |  |  |  | 2,353.16 |
| Our Chequing Account has \$ |  |  |  | 26,038.45 |

