

## Agenda Annual General Meeting 2017 CSLL

October 12, 2017

**Attendees:** Megan, Morley, Nicole, Kevin S, Lee, Joe, John P, Brad, Andrew, Kevin R, Liana, Marti, John F

**Call to Order:** at 704 by Morley, Second by Nicole

**Approval of last months Minutes:** Lee approved, Joe second, all in favor

### **Revisions and Additions**

#### Old Business

**President State of the League** – see attached

#### New Business

**Development model for 2018** – 5 winter clinics (RM thru Senior), 4 Jamborees (2xTB, 2xMM), 3 pitching clinics (for RM thru Senior). Cost included in budget. Possibly tie in catchers training at the same time (some money for this).

**Preseason meetings** for manager/coach and parents worked well. Plan for 2018 again.

**Scorekeeping clinic** attended well the past 2 years also. Plan for 2018 again.

**Fall Ball program 2017** – larger teams and closer age groups worked better. Skill level still low as some leagues do 9-10 and 11-12 instead of 8-9 and 10-11. Adjust for 2018? Discuss at District level.

**Constitution** – Revenue Canada requires us to change our constitution. This requires rewriting articles into bylaws. We must also clarify Directors and Officers using bylaws. Vote required to proceed with changes. Kevin motioned for Morley to rewrite the constitution, Lee second, all in favor. We will read and vote later when this is completed.

Change quorum to 60% of the board voting members. Lee motioned, Joe second all in favor.

**Equipment** – bat order ready to be made after tenders from Kirby's, NSA (didn't get back to them) and ProStock. Andrew will confirm prices. We need to fulfill bat orders asap. Need about \$4500 in bats. Most of them will be Eastons. Kirby's is offering CSLL members a 10% discount on baseball gear if you mention you are from CSLL (must be on submitted list).

#### **Facilities**

- D5 drainage complete. They will be sanding to fill in bumps. Take 2 years to smooth out.
- D4 bleachers to be ready for spring.
- D1 and D2 infields are being discussed with the district. We are working with the Harbourcats to share costs with other leagues in Victoria to bring in a field design expert. Discussions being held with the District of CS as to interest.
- D6 is to have the mound extended to accommodate Seniors who play at 60.5' pitch and 90' base path. Work with PBSA and SISL about how to change the mound and pitching rubbers. Put in third base bottoms at 90'.
- Clubhouse requires the cabinets and trim to be finished.
- The CSLL sign needs to be put back on the side of the building.

#### **Tournaments**

- CSLL is hosting 11/12 districts and Intermediate provincials.
- Junior and Senior Invitational - we want to promote this level of baseball in Victoria. Morley to organize.

- Need a tournament committee - Lee and Joe are interested to organize volunteers. Morley will help.

**Registration** – Expectations are for 340 kids this year as we expand into the Senior (15-16 yr) division. The table below shows #'s for 2017, #'s for 2018 if using 2017 kids and prospective ages, plus 2018 expectations.

	2017	2018 (Using 2017 Registration)	2018 (Expected)
Blastball	60	18	60
T-Ball	64	42	64
Mini-Minors	43	65	50
Rookie-Minors	41	42	40
Minors	36	58	55
Majors	36	53	48
Intermediate	13	4	
Junior	9	10	12
Senior	0	10	14
	302	302	343

**Age changes** - on the CSLL website

JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AGE
2014	2014	2014	2014	2014	2014	2014	2014	2013	2013	2013	2013	4
2013	2013	2013	2013	2013	2013	2013	2013	2012	2012	2012	2012	5
2012	2012	2012	2012	2012	2012	2012	2012	2011	2011	2011	2011	6
2011	2011	2011	2011	2011	2011	2011	2011	2010	2010	2010	2010	7
2010	2010	2010	2010	2010	2010	2010	2010	2009	2009	2009	2009	8
2009	2009	2009	2009	2009	2009	2009	2009	2008	2008	2008	2008	9
2008	2008	2008	2008	2008	2008	2008	2008	2007	2007	2007	2007	10
2007	2007	2007	2007	2007	2007	2007	2007	2006	2006	2006	2006	11
2006	2006	2006	2006	2006	2006	2006	2006	2005	2005	2005	2005	12
				2005	2005	2005	2005					12
2005	2005	2005	2005					2004	2004	2004	2004	13
2004	2004	2004	2004	2004	2004	2004	2004	2003	2003	2003	2003	14
2003	2003	2003	2003	2003	2003	2003	2003	2002	2002	2002	2002	15
2002	2002	2002	2002	2002	2002	2002	2002	2001	2001	2001	2001	16

**Uniforms** – we will require new uniforms for some divisions if we have higher registrations.

BB – have 67 jerseys

TB – have 8 sets (8 players/team)

MM – have 5 sets (8 players/team)

RM – have 4 sets (11 players/team)

MIN – have 4 sets (12 players/team) – May require another set

MAJ – have 4 sets (12 players/team) – May add to design on existing uniforms

INT – have 1 set of vests

JUN – have 1 set of vests

SEN – required to order

Try to get Flex fit hats vs. Aflex. Flex fit for large headed kids. Prefer the tournament team had Flex fit.

We are looking to make small changes to the existing Majors uniforms.

**Budget** – review 2016-17 and discuss/approve 2017-18 – see attached

- Increased marketing costs to get better community exposure.
- Large cost for possible new training facility.
- Kevin motion the approval of the budget for next year, Marti second, all in favor

**Round Table**

- Reflecting on the State of the League – Brad - Reaching goals we have set. Upgrades with concession and clubhouse, clothing popularity, branding. He is excited and loves seeing the goals we have achieved.
- Volunteer Facilities: Kevin S: Consider parents donating volunteering time. Coordinate jobs to be done around the park. Split up two volunteering shifts so they can pick what works for them and will benefit us. Talk to Stu to integrate the schedule of concession and facilities together.
- Kevin R - we need to push for more adult umpires so we continue to have good umpires for the years to come. 70% the senior umpires in D7 will retire after 2020.
- Team Snap may provide our league with their services this year for CS. Morley in consultation with them.
- John Robertson voted in for scheduling, Kevin S motioned, Joe second, all in favor
- Morley is going to call Dave from Lakehill regarding possibility of operating our concession in the coming year.
- Stream line assessments for younger players - discuss at later meeting.
- We need a concession at diamond 6. Morley will discuss with PBSA and future concession staff.
- Vote Kimberley Aitken to Minors coordinator. Joe motioned, Marti Second, all in favor.
- Diamond 6 score board shorts out. Need to repair or add a new score board.
- Opening ceremonies April 14<sup>th</sup> this year. Season begins April 2<sup>nd</sup>.

**Board Positions**

<b>Name</b>	<b>Position</b>
Morley Wittman	President, Website
Dave Glynn	Past President
Brad Weinmeyer	VP- Players and Coaches
Kevin Salmons	VP-Facilities/Coordinator
Lee Scalzo	Players Agent
Tilar Miles/John Turner?	Treasurer - need to confirm
Nicole Dunford	Secretary
Rebecca Tycholiz	Registrar
Kevin Rielly	Umpire in Chief
Andrew McIlveen	Equipment/Safety
Niki Post	Sponsorship
Melinda Andrews-Wittman	Uniforms
John Robertson	Scheduling
Stuart Neilson	Website
John Pollard	Member at Large
Vince Loewen	Member at Large
Liana Tupper	Member at Large
Megan Anderson	Member at Large
<b>Concession:</b>	
VACANT	Concession Lead/Paid Staff
VACANT	Staff Coordinator
VACANT	50/50
VACANT	Purchasing

<b>Coordinators:</b>	
Morley Wittman	Int/Jun/Sen Coordinator
Joe Scalzo	Majors Coordinator
Kimberley Aitken	Minors Coordinator
VACANT	Rookies Coordinator
Britt Burnham	Mini Minors
VACANT	Tball Coordinator
Nicole Dunford	Blastball coordinator

**Next meeting date:** December 14<sup>th</sup>, 2017 at 7pm in the clubhouse  
Meeting adjourned: at 851 pm by Morley, second by Nicole.

## 2017 Central Saanich Little League Presidents State of the League

Three years have passed since we began our plan to change how our Little League operates within our community. We've achieved some very big goals. We've learnt from trial and error. And now we feel we have a program that is in it's final stages of tweaking.

Goals achieved in year 1-3

- Increased registration numbers – from 177 in 2015 to 302 in 2017.
- Expanded age groups from 3-12 years to 3-14 years old. Both Intermediate & Junior divisions were added.
- Equipment – new catcher's gloves, tees, bats for the Blastball, Tball and Mini-minor divisions, helmets, equipment bags, training aids including nets, cones, buckets of tennis balls and wiffle balls, fun day gear for Blastball, a complete set of new bases and home plate for D6 plus bag bases for D3 and D4.
- Facilities – new backstops plus dugouts were completed for D1 and D2, a new roof was put on the clubhouse and backstop sheds, we increased our power supply to 200 amps, added a new exhaust fan, stainless backsplash and fire suppression plus added a deep fryer. We added stainless countertops in the concession. We also remodelled the bathrooms at D5. We cleaned/painted walls plus added mirrors and new cabinets at D6. We replaced the floor, flooring and all the cabinets in the clubhouse. Drainage at D5 is complete. New bleachers are being added to D4.
- Development – we marketed winter clinics involving Batters Box & the Premier League Mariners to help our coaches understand drills to use for their teams. Ran multiple nights of Jamborees for the Tball and Mini Minor divisions.
- Clothing/branding – added a line of clothing and equipment for members to wear proudly.
- Uniforms – added all new uniforms from Blastball thru Juniors.
- Events – held fun based events such as the Pitch, Hit & Run plus Home Run Derby competitions at opening ceremonies, fun days for the Blastball division and the dry/water park events at closing ceremonies.

Year four will bring some big challenges also. We now want to expand our marketing plan to become a bigger presence in the community. Our role will be to show the community the values of Little League and how this program is vital to creating and sustaining good citizens. This will allow our program to grow in registration so that we can provide a safe and positive environment for all community members to be at the park to watch and/or play baseball 7 days a week. We remain committed to increasing player and coach retention.

Goals to accomplish in 2017-18 include:

- Expand registration – continue call backs to those players who have not re-registered. Add more teams so CSLL can focus on development by keeping our teams competing in park more often.
- Senior program – allow our 15-16 year old kids the venue to play ball locally while still encouraging stronger players to move to the Bantam Premier league.
- Winter clinics – maintain high profile clinics offering a free program for our coaches in the Rookie-Minor to Senior divisions.
- Development – continue a strong development model teaching core skills (muscle memory and repetition) to coaches using a paid Development Coordinator. This position will run the winter clinics, parent meeting, coach meetings, and fun based learning jamborees for our TB and MM divisions. They will also run pitching clinics for the RM thru Senior programs including instructors from the Victoria Mariners organization.
- We want CSLL players from the Junior and Senior divisions to mentor the TB, MM and RM divisions.
- Equipment – add a new set of gear for the Senior program, replace all of our league bats, add more catchers gloves and other equipment so that our kids have the best chance at success. Seek tenders on a large baseball purchase to reduce costs for years to come.
- Facilities – Continue exploring the possibility of adding a new training facility to replace what was a batting cage.

- Events – continue expanding on fun based events such as the Pitch, Hit & Run competition and the Jr Home Run Derby at opening ceremonies. Add more Blastball fun days and more dry/water park events at closing ceremonies. We also want to hold a movie night in the park in conjunction with other community providers.
- Marketing – explore cost effective means of getting into the media to promote Little League values.
- Succession – update our constitution and board responsibilities so that those who take over can quickly identify their roles.

I believe that we have realigned our program with core Little League values. We have developed a sense of community excitement and pride to be involved with CSLL. Our development model should allow us to see better player retention because those kids will be stronger baseball players having more fun. We must continue supporting our coaches by providing them with quality training and a support network.

REMEMBER our mission statement:

Little League Baseball is a non-profit organization to help and voluntarily assist young boys and girls in developing the qualities of citizenship, discipline, teamwork and physical well-being through the medium of baseball and softball with guidance and exemplary leadership. By espousing the virtues of character, courage and loyalty, the Little League program is designed to develop superior citizens rather than superior athletes.

	Sep 15 - Aug 16	Sep 16 - Aug 17	Sep 16 - Aug 17	Sep 17 - Aug 18
		BUDGET	ACTUAL	BUDGET
<b>Income</b>				
50/50 Sales	4,095.00	3,500.00	2,627.00	3,000.00
Big League Clinic				
Challenger Sponsorship				
Clothing Sales	2,168.00	2,000.00	2,404.00	2,000.00
Concession Income	28,595.36	32,000.00	25,443.05	29,000.00
Volunteer Exemptions	4,600.00	2,000.00	4,850.00	3,500.00
<b>Total Concession Income</b>	<b>33,195.36</b>	<b>34,000.00</b>	<b>30,293.05</b>	<b>32,500.00</b>
<b>Fundraising</b>				
Donations			596.04	
Silent Auction				
Tru Value				
<b>Total Fundraising</b>		-	596.04	-
District Tournament Teams	9,508.31	755.82	755.82	6,550.00
Gaming Commission Grant	16,500.00	15,000.00	16,500.00	22,000.00
Interest	91.48	90.00	62.17	60.00
Registration Fees	19,600.00	20,000.00	25,060.00	29,000.00
Fall Ball	600.00	1,680.00	1,640.00	1,300.00
Prospects Teams	1,170.00	1,000.00	1,450.00	1,000.00
<b>Total Registration Fees</b>	<b>21,370.00</b>	<b>22,680.00</b>	<b>28,150.00</b>	<b>31,300.00</b>
Sponsorship Income	16,880.00	17,000.00	23,242.40	17,000.00
Tournament Clothing Income	1,360.00	1,500.00	1,794.98	2,000.00
<b>Total Income</b>	<b>105,168.15</b>	<b>96,525.82</b>	<b>106,425.46</b>	<b>116,410.00</b>
<b>Expense</b>				
Advertising	831.01	1,200.00	1,913.27	4,000.00
Bank Charges			72.46	
Big League Clinic Fees				
Building Maintenance	17,087.05	7,000.00	10,142.54	27,000.00
Cash short/over				
Clinics and Training	5,440.00	8,000.00	8,652.00	5,500.00
<b>Clothing</b>				
Apparel Vouchers	210.00	500.00		
Clothing	3,696.09	2,000.00	2,840.36	2,000.00
<b>Total Clothing</b>	<b>3,906.09</b>	<b>2,500.00</b>	<b>2,840.36</b>	<b>2,000.00</b>
<b>Concession</b>				
Concession Equipment	1,682.52	3,000.00	4,580.84	1,000.00
Concession Food Purchases	17,174.33	19,000.00	16,025.28	19,000.00
Concession Labour	9,267.75	8,000.00	7,811.57	8,000.00
Concession License/Permit	50.00	50.00	50.00	50.00
Concession Supplies	1,120.62	1,000.00	803.28	1,000.00
Concession Other	240.00	200.00	300.00	200.00
<b>Total Concession</b>	<b>29,535.22</b>	<b>31,250.00</b>	<b>29,570.97</b>	<b>29,250.00</b>
District Team Expense	10,676.71			6,550.00
Equipment	7,334.51	7,000.00	10,189.53	9,000.00
Field Maintenance & Supplies	844.48	1,000.00	905.15	1,000.00
First Aid	52.80	300.00	109.44	300.00
Gaming 50/50 Payout	2,047.50	1,750.00	1,313.50	1,500.00
Gaming Expense	80.05	30.00	31.26	30.00
Gaming Fees	10.00	10.00		10.00
Gifts	50.00	100.00		100.00
Insurance	1,985.00	2,000.00	2,150.00	2,200.00
Legal Fees	327.58	350.00	202.58	350.00
Little League Fees	3,226.25	4,000.00	5,707.25	5,500.00
Meeting Supplies & Food	222.55	300.00	223.87	300.00
Miscellaneous Expense	216.72		228.16	
Office Supplies & Photocopying	759.66	700.00	126.03	200.00

Opening Ceremonies	540.00	600.00	1,278.89	1,200.00
Photographs	238.28	1,700.00	2,121.00	2,200.00
Postage	353.96	300.00	238.16	300.00
Rentals	1,736.10	1,700.00	1,018.55	2,000.00
Sponsor Banners	1,575.20	2,000.00	2,303.20	1,500.00
Tournament Uniforms	4,417.98	4,500.00	3,914.95	5,000.00
Travel Expense				
Trophies & Pennants	2,063.39	400.00	499.68	1,800.00
Umpires	3,489.00	4,000.00	5,337.29	6,000.00
Uniforms	7,981.39	9,000.00	12,786.33	9,000.00
Utilities				
Hydro	1,679.04	1,500.00	1,556.42	1,700.00
Telephone	775.30	750.00	503.22	372.00
Total Utilities	2,454.34	2,250.00	2,059.64	2,072.00
Website	165.86	250.00	151.89	200.00
<b>Total Expense</b>	<b>109,648.68</b>	<b>94,190.00</b>	<b>106,087.95</b>	<b>126,062.00</b>
	- 4,480.53	2,335.82	337.51	- 9,652.00
	<b>Sep 15 - Aug 16</b>	<b>Sep 16 - Aug 17</b>	<b>Sep 16 - Aug 17</b>	<b>Sep 17 - Aug 18</b>
		<b>BUDGET</b>	<b>ACTUAL</b>	<b>BUDGET</b>
<b>Gaming Account</b>	3.53	-	120.10	-
<b>GIC</b>	6,538.64	12,000.00	6,594.37	
<b>Operating</b>	23,487.34	20,467.33	23,949.10	20,897.02
<b>Concession Float</b>	402.00			
<b>Umpire Fund</b>			185.45	
	300.00		300.00	
	<b>30,131.51</b>	<b>32,467.33</b>	<b>30,549.02</b>	<b>20,897.02</b>

Balance out \$80 – to be investigated by Treasurer.